

# Dentistry Makes an Impact in Virginia Communities

**25,900** VIRGINIANS WORK IN DENTAL OFFICES

Dental offices employ more Virginians than the Commonwealth's largest industrial employer, Newport News Shipbuilding  
*(US Census Bureau)*

**\$1.46B** IN PAYROLL

Dental team members include entry level positions as well as licensed practitioners with opportunities for career growth  
*(US Census Bureau)*



**94%** SMALL BUSINESS

Dental offices are spread out in communities across Virginia, typically with fewer than 20 employees per office  
*(US Census Bureau)*



**\$2.3M**

Annual impact that a typical dental office has in the community it serves  
*(ADA Health Policy Institute)*

## LADDERS OF OPPORTUNITY

**Two thirds of Virginia's dental hygienists graduated from in-state programs**  
*(Virginia Healthcare Workforce Data Center)*

**30%**

Portion of Virginia community college allied dental students who have their full tuition covered through G3 program tuition assistance  
*(G3 Program Report to General Assembly)*

**\$19,360**

Median pre-enrollment earnings of VCCS Healthcare Program students with G3 assistance  
*(G3 Program Report to General Assembly)*

**\$53K-\$67K**

Typical earnings for an entry-level dental hygienist in Virginia  
*(Salary.com)*

**\$8,000**

Certified dental assistants earn a median pay \$8,000 more than those trained on the job and report greater job satisfaction  
*(Dental Assisting National Board)*

## DENTAL EDUCATION IMPACT

The VCU School of Dentistry is Virginia's only dental school and the largest dental Medicaid provider in the Commonwealth, serving more than 30,000 patients a year in their on-site dental clinic and at 14 service-learning clinics around Virginia  
*(VCU School of Dentistry)*

## GIVING BACK:

- **90% of Virginia dentists report that they provide care for free or at reduced cost for patients who had no insurance or coverage for the services they need** *(VDA Member Survey)*
- **Virginia dentists have donated more than \$50 million in free dental care through VDA Foundation dental clinics since 2000** *(VDA Foundation Report)*